

THE VALUE OF GOLD AND SILVER.



**American Architectural
Manufacturers Association**



**National Accreditation and
Manufacturing Institute**



Presented by
Brian McCauley
Director of Sales Training

ProSales
Magazine Columnist

Atrium currently uses AAMA for testing of our extrusion facility and NAMI and AAMA for testing of our manufacturing facility. Both organizations come to our facility unannounced to verify that our processes and products meet or exceed their set standards. Their brands and benchmarks are well recognized in the industry. Most Atrium products meet or exceed Gold certification. Larger products (3 and 4 lite patio doors, large picture windows, painted products meet Silver).



Gold Sticker w/NFRC 100

- Test for 32 thermal, air, water & structural points.
- Must pass all 32 points for Gold rating.
- AAMA comes to manufacturer unannounced twice per year to validate manufacturing process.
- Label is affixed to every window & sample.

Silver Sticker

- AAMA tests for thermal ratings (U-Value & SHGC).
- AAMA comes to manufacturer unannounced once a year to validate manufacturing process.